

# **Amol Gorakhnath Ingle**

-Always Fulfills Expectations.

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Date of Birth: 16/05/1995

Address: Jai Bhavani Nagar, Aghoor Tq.Vaijapur Dist. Aurangabad Maharashtra-423701

## **Career Objective:**

To obtain a position as an Professor at your organisation that will utilize my dedication towards Student's educational needs and development.

## **Work Experience:**

Organization: **HDFC Asset Management Company**

Designation: **Partner Support Group Relationship Executive**

Duration: **Aug2018 – Oct2019**

Organization: **TVS Motors Company Ltd.**

Designation: **Town Project Leader(TPL)**

Duration: **Feb2020 - Aug2020.**

## **Key Responsibilities:**

- Handling and supporting calls at Banks/Relationships assigned to maximize sales.
- Profiling and recommending funds based on customers risk appetite and holding capacity.
- Handling all walk in customers in the branch.
- Arranging Investor Awareness Programs for investor and bankers.

## **Achievement:**

- Successfully Completed The **NISM V-A Mutual fund Distributors Certification Exam.**
- Successfully Completed Google Fundamental Digital Marketing Certified Course.
- Runner Up in SANJIVANI TROPHY 2017.
- College Topper in 12<sup>th</sup> with 76.5%.
- Class Representative in Graduation.

## **Skills:**

- Problem Solving and Analytical Skills.
- Excellent Interpersonal and Communication Skills.
- Extremely result oriented with positive approach.
- Ability to create comfortable environment for Channel Partners.

## **Participation:**

- Participated in 5 Day Training Program **Carpe Diem – 2K17-18** On “**Personal Branding**” Conducted by **IIM Calcutta**.

**Other Activity:**

- Like to Engage in Social Activity.
- Fast learner and Passionate about Work.
- Like to Read Daily Share Market Update.

**Project:**

- A Project Report On **Trimurti Food PVT LTD**. Aurangabad.
- Enterprise Analysis & Desk Research on **Dabour India** and **LIC India**.
- A Project Report on **Automobile Industry** in India.
- Summer Internship Project on **Bharti Airtel LTD**. Nasik.

**Education Credentials:**

<b>Course</b>	<b>University</b>	<b>Passing year</b>	<b>Percentage</b>
MBA	Savitribai Phule Pune University	2018	66%
BBA	Dr.Babasaheb Ambedkar Marathwada University	2016	78%
HSC	Maharashtra State Board	2013	76.5%
SSC	Maharashtra State Board	2011	61%

**Date: - / /**

**(Amol Gorakhnath Ingle)**